1. Goods purchased from M Rs. 4,000 and from S Rs. 3,500.

2. An item of Rs. 528 written off as bad debts from Arij has not been debited to bad debts account.

3. A BR of Rs. 420 was received from Ravi for which an entry for Rs. 4,200 was made in the bills receivable book.

4. Goods purchased from M Rs. 4,000, but were recorded in the purchase book as M Rs. 4,000 and S Rs. 3,500.

5. The total of purchase return book has been posted to the debit of sales return account.

(i) A sum of Rs. 2,210 stolen by an ex-employee stand was wrongly recorded in the return outward book but correctly recorded in the return outward book.

(ii) An amount of Rs. 500 written off as depreciation on machinery were not posted to machinery account.

(iii) A trial balance showed excess credit of Rs. 2,728, which were placed in a suspense account. Later on the following errors were found. Pass rectifying entries and prepare suspense account.

(iv) Goods returned to Mahesh for Rs. 2,600 was debited to suspense account.

(v) Goods returned to M Rs. 5,000 & Rs. 4,000 & for S Rs. 500 & for T Rs. 3,500.

(vi) A stock of Rs. 828 was entered fictitiously.

(vii) The stock of Rs. 2738 was entered fictitiously.

(viii) What is Accounting? Explain the characteristics and functions of accounting.

(ix) A sum of Rs. 2,210 stolen by an ex-employee stand was wrongly recorded in the return outward book but correctly recorded in the return outward book.
4. A company purchased a machinery on 1st April, 2016 costing Rs. 400,000. The company further purchased machinery on 1st January, 2017 costing Rs. 250,000. On 31st December, 2018 half part of machinery which was installed on 1st April, 2016, became obsolete and sold for Rs. 1,20,000. Depreciation is charged @10% p.a. by Diminishing Balance Method. Prepare machinery account in the books of company upto year 2019 and books are closed on 31st December every year.

5. (a) Distinguish between Journal and Ledger.

6. From the following particulars prepare Trading and Profit and Loss account for the year ended 31st March, 2010

7. Explain various errors which affect the trial balance.
(vi) A BR of Rs. 10,000 was discounted in November but it is due in April next.

(vii) The car is wholly used by the proprietor for personal use.

(viii) Goods costing Rs. 5,000 were given away as charity.

(v) Goods have been paid for; eleven months and insurance of Rs. 3,000 is prepaid.

(iv) Salaries have been paid for; eleven months and insurance of Rs. 6,000 are due for interest on bank overdraft.

(iii) Rs. 2,000 and make bad debts provision by 10% on debtors.

(ii) Depreciate building and motor car by 5% and

(i) Closing Stock on 31st March, 2010 was Rs. 80,000.

The following are the adjustments:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>7,03,500</td>
</tr>
<tr>
<td>General Charges</td>
<td>20,000</td>
</tr>
<tr>
<td>Car Expenses</td>
<td>15,000</td>
</tr>
<tr>
<td>Sunny Debtors</td>
<td>1,00,000</td>
</tr>
<tr>
<td>Closing Stock</td>
<td>80,000</td>
</tr>
<tr>
<td>Depreciation Building and Motor Car</td>
<td>7,03,500</td>
</tr>
<tr>
<td>15,000</td>
<td></td>
</tr>
<tr>
<td>1,00,000</td>
<td></td>
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<tr>
<td>50,000</td>
<td></td>
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<tr>
<td>100,000</td>
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<td>10,000</td>
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<td>20,000</td>
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<td>40,000</td>
<td></td>
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<tr>
<td>44,000</td>
<td></td>
</tr>
<tr>
<td>38,500</td>
<td></td>
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<tr>
<td>15,000</td>
<td></td>
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<tr>
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<td>2,500</td>
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<td>3,00,000</td>
<td></td>
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<td>2,40,000</td>
<td></td>
</tr>
<tr>
<td>6,000</td>
<td></td>
</tr>
</tbody>
</table>

P.T.O.
7. (a) Explain the accounting treatment of Subscription and Donation with the help of examples.

(b) Differentiate between Receipts and Payments Account and Income and Expenditure account.


3. 300 boxes of shoes B costing Rs. 250 each Rs. 1,500 were incurred as expenses in sending them. In transit, 40 boxes were stolen and insurance company admitted a claim of Rs. 800 only. Consignee's Account and Abnormal loss account in the books of consignee.
I. Answer the following in brief:

Compulsory Question (affair, what)

(a) Explain the concept of marginal rate of substitution.
(b) Distinguish between returns to a factor and returns to scale.
(c) Discuss the relation between total utility and marginal utility.

Note: Attempt five questions in all. Q. No. 1 is compulsory, which comprises five short answer type questions from the remaining eight questions carrying 5 marks each. Attempt four questions from the remaining eight questions carrying 15 marks each.
1. Explain the concept of consumer surplus.

2. Discuss briefly the nature of economics.

3. Explain the income effect, price effect and substitution effect with the help indifference curves.

4. Explain the concepts of change in quantity demanded and change in demand in detail.

5. What are internal and external economies and diseconomies? Explain their causes.

6. Discuss the traditional theory of cost.

7. Explain the determination of short-run and long-run equilibrium of a firm under perfect competition.

8. Answer the following:
   (a) Conditions of price discrimination.
   (b) Distinguish between monopoly and monopolistic competition.
   (c) Explain the concept of opportunity cost.

5\times 20=100
1. Write brief answer of the following:

(a) Discuss the importance of management.

(b) What are the indicators of decentralisation?

(c) Write any four features of motivation.

(d) Explain the qualities of good planning.

Compulsory Question (answer within 15 marks each)

Note: Attempt Five questions in all. Q. No. 1 is compulsory. Each part carrying 4 marks. Attempt any four questions from remaining eight questions carrying 15 marks each.

Maximum Marks: 80

Time: Three Hours

5. What do you mean by decentralization? Discuss the factors influencing the degree of decentralization.

4. Discuss different types of organisational structure.

3. Critically evaluate scientific management approach.

2. What is Management? Why is management known as process?

9. What is Controlling? Discuss various controlling techniques.

8. What is concept of Leadership? Explain power based leadership styles.

7. Define Motivation. Explain the Maslow's hierarchy of need theory.
1. Answer the following questions in brief:

(a) What is a repository? Explain its usage and features.

(b) What is an application? Explain its characteristics and demerits of computers.

(c) What is an input device? Explain its usage.

(d) What is an output device? Explain its usage.

(e) What is a software? Explain its usage and features.

(f) What is a hardware? Explain its usage and features.

(g) What is an operating system? Explain its characteristics and features.

(h) What is a database management system? Explain its characteristics and features.

(i) What is a computer? Explain its components and characteristics.

(j) What is a computer network? Explain its components and characteristics.

(k) What is a computer language? Explain its characteristics and features.

(l) What is a computer program? Explain its characteristics and features.

(m) What is a computer system? Explain its components and characteristics.

(n) What is a computer architecture? Explain its characteristics and features.

(o) What is a computer hardware? Explain its components and characteristics.

(p) What is a computer software? Explain its components and characteristics.

(q) What is a computer network? Explain its components and characteristics.

(r) What is a computer security? Explain its characteristics and features.

(s) What is a computer privacy? Explain its characteristics and features.

(t) What is a computer ethics? Explain its characteristics and features.

(u) What is a computer law? Explain its characteristics and features.

(v) What is a computer forensics? Explain its characteristics and features.

2. What are the advantages and disadvantages of using a repository?

3. What are the characteristics of an application?

4. What are the characteristics of a software?

5. What are the characteristics of a hardware?

6. What are the characteristics of an operating system?

7. What are the characteristics of a database management system?

8. What are the characteristics of a computer language?

9. What are the characteristics of a computer program?

10. What are the characteristics of a computer system?

11. What are the characteristics of a computer architecture?

12. What are the characteristics of a computer hardware?

13. What are the characteristics of a computer software?

14. What are the characteristics of a computer network?

15. What are the characteristics of a computer security?

16. What are the characteristics of a computer privacy?

17. What are the characteristics of a computer ethics?

18. What are the characteristics of a computer law?

19. What are the characteristics of a computer forensics?

20. What are the characteristics of a computer ethics?
1. Explain the concept of multicast and unicast in the context of network communication.

2. Discuss the various network topologies and their advantages and disadvantages.

3. What is a LAN? Explain the characteristics of a LAN.

4. What is an operating system? Explain the salient features of Windows operation system.

5. What are the primary devices and their applications?

6. What are the important devices? Explain the working of each.

7. What is the difference between operating system and LAN?

8. Explain the working of any one of them.

9. What are the operating systems? List them.

10. Explain the important features of each.
9. (a) Find the amount of an ordinary annuity of $600 payable at the end of each quarter for 3 years at 8% p.a. compounded semi-annually.

(b) What is the present value at 6% p.a. compounded quarterly, of an annuity due of $1,400 payable semi-annually for 12 years?
The machine was used for 3 years when sold for $10,800 and the scrap value realized was $3,850. Find how many years the machine was purchased for $10,000 and the scrap value realized was $3,900 at the beginning of an year. The machine was purchased for $10,000 and the scrap value realized was $3,900 at the end of 10% of its annual and semi-annually.

Find the difference between compound interest on $8,000 for 1 1/2 years at 10% p.a. when compounded annually and semi-annually.

Express the following matrix as sum of a symmetric.

Find the area of the largest rectangular having the perimeter of 200 meters.

Find the local maximum and local minimum values of the following function: $2x^2 - 21x + 36x - 20$.

For the matrix, show that $X = \frac{2x + 3}{x}$ then show that $y = \frac{x}{x}$.

If $\frac{d}{dx}x + x = \frac{2y}{x}$, then show that $x = \frac{1}{x}$.

If the local maximum and local minimum values of the following function: $x^2 + x + 4$ the difference is $x - y = \frac{1}{x}$ then show that $x = \frac{1}{x}$.

Show that $(a)$ show that $x = \frac{1}{x}$.

If the first 10 terms of the first four terms is $24$, whose last term is the sum of the first and the second the sum of the third and the fourth terms.

If the difference of the following series: $a + b + c + d + e + f + g + h + i + j$ then show that $x = \frac{1}{x}$.

2. Show that $(a)$ show that $x = \frac{1}{x}$.
1. Define communication. Why is it important to understand the principles of effective communication? How does it impact one's success in personal and professional life?

2. Give the advantages and disadvantages of oral and written forms of communication. Discuss the roles of audience analysis and the impact of language and non-verbal elements in communication.

3. Describe the various types of body language and discuss their impact on communication.

4. Differentiate between personal and professional communication. Explain the differences and similarities between these two types.

5. What are the key elements of a successful presentation? Explain how to incorporate these elements into your presentation.

6. What are the key principles of effective presentation? How do you ensure that your presentation is engaging and informative?
1. (a) State the characteristics of computer.

(b) Explain why some of the elements of a computer are considered as universal gates and why?

Note: Attempt five questions in all. No. I is compulsory.

Maximum Marks: 80

Time: Three hours

Organization

Computer Fundamentals and Logical

BC(Voc)-103

Computer Applications

26039

Roll No.

Total Pages: 04

1. (d) Discuss the interrelationship of the various elements of the computer system and applications.

2. (f) State and prove Demorgan's law.

3. (g) Which gates are considered as universal gates and why?

In addition to the above, attempt five more questions.

(6) What is spreadsheet formatting? Write the steps to format a spreadsheet on MS-Word.

7. Explain the main features of MS-Excel.
1. What is a microprocessor? Explain its working and design.

2. What is memory hierarchy? Explain various types of memory used in computer along with pros and cons of each type of memory.

3. What do you understand by Multiplexer and Demultiplexer? Explain their working in detail. Also explain the design of full adder and half adder. Also explain the design of full adder with the help of Venn diagram.

4. Discuss the various types of transmission media in brief.

5. What is an address bus? Explain its working with the help of Venn diagram.

6. Differentiate between various types of operating systems i.e. Windows, Linux, Mac and Android.

7. Describe the hardware and software needed for networking in detail.

8. Write short notes on the following:
   (i) Instruction Set Architecture
   (ii) Instruction formats
   (iii) Utility Software
   (iv) Programming Languages

9. What is RAM? Explain its major characteristics in detail.
Write notes on the following:
(a) Importance of data in business
(b) Office Automation Functions
(c) Word Processing

What do you understand by the Add New Hardware and Add/Remove Programs?

What are the various services provided by operating system?

What are various services provided by operating system?

Define Control Panel Accessing. What are steps to change mouse from right handed to left handed operation?

What is the importance of secondary memory of a computer?

What are the functions of a CPU in a computer?

Explain a multiser operating system with an example.

Note: Attempt Five questions in all including Q. No. 1 which is compulsory.

Compulsory Question (answer any one):

Write notes on the following:

1. What information is available on the laptop? Explain.

2. What do you mean USB port?

3. What is the importance of secondary memory of a computer?

4. What are the functions of a CPU in a computer?

5. Explain a multiser operating system with an example.

Roll No.

BCE/D-22

26041

Total Pages 04

COMPUTER FUNDAMENTALS AND BUSINESS DATA PROCESSING

OMSP-BC-105

Maximum Marks: 80

Time: Three Hours

P.T.O.

L-20041(TB)

L-20041(TB)
5. Define the following operating system with example of each:

6. How will you perform the following activities in Windows 7?
   (a) Save a file
   (b) Rename a file
   (c) Move a file
   (d) Delete a file
   (e) Create a file

3. Differentiate between the following:
   (a) Primary memory and secondary memory
   (b) Hardware and software

4. Elaborate in detail:
   (a) Network neighborhood
   (b) My Computer
   (c) My Document
   (d) Internet & e-mail

2. Draw a block diagram of a computer to illustrate:
   (a) Functions of its units
   (b) The basic organization of computer and write
I. Short answer type questions:

(a) Communication

(b) What is Scope of Marketing Communication?

(c) Role of Digital Communication in Marketing

(d) Components of Communication Process

(e) Objectives of Marketing Communication

Compulsory Question (Answer Any Two)

Note: Attempt Five questions in all. Q. No. 1 is compulsory. Each short answer question carries 4 marks. Select any four questions from the remaining eight questions carrying 15 marks each.
5. Define Communication process in detail. Explain the importance of feedback in communication process.

4. What is Effective Communication? Discuss the general principles of effective communication.

3. “Marketing communication is emerging to be more essential in present context.” Justify this statement.

2. What is Marketing Communication? Explain various methods of Marketing Communication.

1. Discuss the role of Social Media in emerging trends in marketing communication.

9. What are economic aspects which affect the marketing communication?

8. Explain the role of economic aspects in modern marketing communication.

7. Explain in detail factors affecting choice of various medium of marketing communication.

6. What are factors which affect the marketing communication?
I. (a) Define advertising and give its three main features.

(b) What is the effect of advertising on prices?

(c) Explain any three weaknesses of advertising as a promotional tool.

II. Compulsory Question (if asked)

Note: Attempt Five questions in all. Q. No. 1 is compulsory. All questions except Q. No. 1 carry equal marks.

[Maximum Marks: 60]

Time: Three Hours]
5. Write a note on DCMAR approach in setting advertising objectives.

4. Discuss the important benefits and major limitations of advertising.

3. Explain different types of advertising.

2. "Advertising sells the product." Do you agree with this statement? Give reasons. Explain the functions performed by advertising.

1. What do you mean by Point of Purchase (P-O-P)?

6. Explain the following:

(a) Communication as advertising objectives

(b) Scope of advertising in modern marketing

(c) Factors determining advertising objectives

(d) Recent trends in Advertising

(e) Advertising Budget. Explain steps in framing advertising budget.

7. "Advertising is a low cost proposition when compared with other methods of promotion." Is it right? Give reasons.

8. Write short notes on the following:

(a) Factors influencing the size of advertising budget

(b) Estimation of advertising budget

(c) Role of advertising budget in the product life cycle

(d) Major expenditures under the advertising budget

(e) Role of advertising budget in setting advertising objectives
Notes to Accounts - Reserve and Surplus

Time allowed: 3 Hours

Maximum Marks: 80

Compulsory Questions (Answer all)

5 x 4 = 20

1. Answer in brief:

2. Collateral Security

3. Calls in Arrears

4. Capitalisation of Profits

5. Divisible Profits

Note: Attempt five questions in all. Question No. 1 is compulsory carrying 20 marks. Remaining questions carry 15 marks each.
6. A Limited Company was registered with a capital of ₹5,00,000 in shares of ₹10 each and issued 20,000 such shares at a premium of ₹2 per share payable as follows:

2. What is Debenture? Explain the difference between an Equity Share and Debenture.

3. What is Reconstruction? Explain the difference between Internal and External Reconstruction.

4. Give the meaning of Issuing the Share at a Premium. For what purposes the amount of securities can be utilised?

5. Give the Journal entries are passed in the books of transfer company in case of amalgamation.

3 3. per share on application and 2 per share on allotment (including premium) and 2 per share on first call made three months later. The money payable on application and allotment were duly received but when the first call was made, one shareholder paid the entire balance on his holding of 300 shares and another shareholder holding 1,000 shares failed to pay the first call money.

Give journal entries to record the above transaction and show how they will appear in the company's balance sheet.
2. The following balances appeared in the books of Nova Company:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>12% Interests</td>
<td>4,300.00</td>
</tr>
<tr>
<td>18% Debentures</td>
<td>6,000.00</td>
</tr>
<tr>
<td>4% Debentures</td>
<td>6,000.00</td>
</tr>
<tr>
<td>4% Debentures</td>
<td>4,000.00</td>
</tr>
<tr>
<td>3% Debentures</td>
<td>3,000.00</td>
</tr>
</tbody>
</table>

Interest on investments, investments were sold at 2.80%.
Balance at bank was 2.80% on 31st March. On 1st March 2019, annual interest was added to the sinking fund.
12% Sinking Fund Investments (face value) = 4,300.00
12% Debentures = 6,000.00
3% Debentures = 3,000.00
4% Debentures = 4,000.00
4% Debentures = 6,000.00

Annual Interest = 12% x 4,300.00 = 516.00
Annual Interest = 12% x 6,000.00 = 720.00
Annual Interest = 3% x 3,000.00 = 90.00
Annual Interest = 4% x 4,000.00 = 160.00
Annual Interest = 4% x 6,000.00 = 240.00

Total Annual Interest = 1,506.00

Interest on investments, investments were sold at 2.80%.
9. X Ltd earned a profit of ₹18,00,000 for the year ending 31st March, 2018 after making provision for depreciation and taxation ₹2,80,000 profit was brought forward from last year. Following recommendations were made by the directors of the company to appropriate this profit:

(i) To transfer ₹1,20,000 as bonus to the employees of the company.

(ii) 75,000% dividend @ 10% on equity shares.

(iii) 200,000% dividend to the employees of the company.

(iv) 60,000% dividend on Profit Reserve Account (Exempt Profit Reserve Account) ₹80,000.

For the year ending 31st March, 2018, Directors transferred ₹80,000 from the reserve account to surplus account. The company's capital consists of 20,00,000 equity shares, of ₹10 each fully paid.

(v) ₹2,00,000 transferred to Deferred Taxation Reserve.

(vi) To transfer ₹75,000 to Staff Gratuity Fund.

(vii) To transfer ₹15,000 to Development Reserve.

(viii) To transfer ₹5,000 to Education Reserve.

(ix) To transfer ₹5,000 to other reserves.

(x) To transfer ₹50,000 to redemption reserve and ₹50,000 to debenture redemption reserve.
(a) Prepare a list of main problems in construction of

(b) What are limitations and merits of using secondary

(c) Which are the values of mean, or a data are 12 and 25.6 respectively. Find the

(d) The standard deviation and coefficient of variation

(e) What are the sources of secondary data?

(f) Means and modes of median and mode
Explain

All numerical statements of facts are not statistical.

Follow these steps:

1. Write down 1-2 pages notes on each of the

Compulsory Questions (15 marks)

Out of the remaining seven questions, you are to attempt any four questions for 1 mark each.

Note: Question No. 1 is compulsory and each of the others

Maximum Marks: 80

Time Allowed: 3 Hours

Paper BC-302

BUSINESS STATISTICS-I

26048

BCM-D-22

Roll No. 7

Total Pages: 7
2. Prepare a list of main problems in construction of Index numbers.

3. What are limitations and merits of using Secondary data?

4. The Standard deviation and coefficient of variation of a data are 1.2 and 2.56 respectively. Find the value of Mean.

5. Merits and Demerits of Median & Mode.

6. There are three types of lies: leaf-lies, dammed lies and satellites. Describe the sources of Secondary data.

7. There are three types of lies: leaf-lies, dammed lies and satellites. Describe the sources of Secondary data.

8. Find the mean, median and mode for the following collection of responses to the question: "How many parking tickets have you received this semester?"

9. Find the mean, median and mode for the following collection of responses to the question: "How many parking tickets have you received this semester?"

10. "There are three types of lies: leaf-lies, dammed lies and satellites. Describe the sources of Secondary data."
5. 48 students were asked to write the total number of hours per week they spent on watching television. With this information find the standard deviation of hours spent on watching television. With this information find the standard deviation of hours spent on watching television.

4. Explain the main components of time series data. Which of these would be most prevalent in data relating to unemployment?

5. 48 students were asked to write the total number of hours per week they spent on watching television. With this information find the standard deviation of hours spent on watching television. With this information find the standard deviation of hours spent on watching television.

6. Suppose the following data represent total revenues from millions of constant 1995 dollars by a car rental agency over the 11-year period 2010 to 2020:

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue (Constant 1995 dollars)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>40</td>
</tr>
<tr>
<td>2011</td>
<td>50</td>
</tr>
<tr>
<td>2012</td>
<td>70</td>
</tr>
<tr>
<td>2013</td>
<td>60</td>
</tr>
<tr>
<td>2014</td>
<td>80</td>
</tr>
<tr>
<td>2015</td>
<td>90</td>
</tr>
<tr>
<td>2016</td>
<td>50</td>
</tr>
<tr>
<td>2017</td>
<td>20</td>
</tr>
<tr>
<td>2018</td>
<td>35</td>
</tr>
<tr>
<td>2019</td>
<td>55</td>
</tr>
<tr>
<td>2020</td>
<td>65</td>
</tr>
</tbody>
</table>

Calculate the mean, median, and standard deviation of these revenues.
7. Compute Laspeyre’s, Paasche’s Marshall-Edgeworth,
and Fisher’s index numbers for 2020
dotbish-Bowley and Fisher’s index numbers
from the following data. Show that Fisher’s index numbers
satisfies Time Reversal Test (TRT) and Factor Reversal Test (FRT).

<table>
<thead>
<tr>
<th>Item</th>
<th>2015 Price</th>
<th>2020 Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>6</td>
<td>50</td>
</tr>
<tr>
<td>B</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>C</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>D</td>
<td>10</td>
<td>30</td>
</tr>
<tr>
<td>E</td>
<td>8</td>
<td>40</td>
</tr>
</tbody>
</table>

8. Compute the 5-year moving averages for this annual time
series.

Quarterly Figures

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>I</td>
<td>60</td>
<td>54</td>
<td>65</td>
<td>72</td>
<td>66</td>
</tr>
<tr>
<td>II</td>
<td>6.5</td>
<td>7.9</td>
<td>6.5</td>
<td>7.2</td>
<td>7.3</td>
</tr>
<tr>
<td>III</td>
<td>7.8</td>
<td>7.3</td>
<td>6.3</td>
<td>8.0</td>
<td>8.5</td>
</tr>
<tr>
<td>IV</td>
<td>8.7</td>
<td>7.3</td>
<td>6.4</td>
<td>8.5</td>
<td>7.1</td>
</tr>
</tbody>
</table>
(c) What is meant by Capital Formation?

(d) What do you mean by Equity Finance?

1. 

Compare the following:

(a) Capital Structure and Capital Fundamentals

Note: Attempt five questions. Maximum Marks: 80

Time Allowed: 3 hours

Paper: BC 303

BUSINESS LAW-I

26049

BCM/D-22

Total Pages: 5
Compulsory Question (Answer all four): 4x5=20

1. Answer the following in short:

(a) Distinguish between Coercion and Undue influence.

(b) What do you mean by Bill of Exchange?

(c) What is meant by Caveat Emporium?

(d) What is the meaning of res inter alios punctum in the context of contracts?

Note: Attempt five questions in all. Question No. 1 is compulsory. Attempt remaining four questions out of remaining eight questions carrying 15 marks each.
26049/K/475/8.500/L

2

Define a Negotiable Instrument. Under what circumstances

is it a party to a Negotiable Instrument discharged of its

Distinguish the essential elements of a contract of Sale.

15

8. What are the essential elements of a contract of Sale?

15

9. What is Redressal Mechanism for Consumer disputes given

in Consumer Protection Act, 1986?

15

10. Distinguish between Sale and Assignment to Secure?

15

11. What do you mean by Contract of Bailment? Explain the


26049/K/475/8.500/L

2

Proposition from Invitation for a Proposal

15

2. Discuss the essentials of a Valid Proposal, Distinguish a

valid from an invalid Proposition.

15

12. What do you mean by Publication? Explain the necessity

6. of a Contract?

15

13. What Remedies are available to a party in case of Breach

of a Contract?

15

14. On consideration no contract „Commence on this statement

and give exception of this rule.

15

15. „Legal liability is not to exist to the party: after

the performance of the contract.

15

16. What is a Quasi Contract.

15

17. What is a Sale by Auction.

15
Write short answers on the following:

1. Compulsory Question (answer any 4)

(a) What is a ‘Red-Herring Prospect’?
(b) Define the ‘Deceased’ Company?
(c) What is meant by ‘Perpetual Succession’?
(d) What do you understand by ‘Bonus Shares’?

2. 4×5=20
6. Define Memorandum of Association. Explain different clauses of Memorandum of Association. 15

5. Define prospectus and State its contents. Under what circumstances a Company need not issue prospectus? 15

4. Explain the 'Doctrine of Ultra Vires' and State effects of Ultra Vires Transactions. 15

3. Distinguish between a Private and a Public Company. Explain its advantages and disadvantages. 15

2. What is a Joint Stock Company? Explain its advantages and disadvantages. 15

1. Define the Share Certificate and Share Warrant. Distinguish between the Share Certificate and Share Warrant. 15

9. What is Depository system in India? Explain its characteristics and benefits in detail. 15

8. Write a detailed notes on the following:
   (a) Registration of Charges
   (b) Borrowing Power of a Company.
1. Write short notes on the following:
(a) Financial System
(b) Non-Performing Assets
(c) New Issue Market
(d) Commercial Paper
(e) E-banking


Compulsory Question (attempt any four)

Note: Attempt five questions in all. Question No. 1 is compulsory. Attempt any four questions from the remaining eight questions.

Maximum Marks: 80
Time Allowed: 3 Hours
7. Discuss importance and functions of Reserve Bank of India.


4. Write a detailed note on role and importance of Securities and Exchange Board of India in Indian Capital market.

3. What is Debt market? Discuss various Debt Market instruments.

9. What are Development Banks? Discuss their importance in context of Development of Indian Economy.

8. Commercial Banks are building blocks of Indian Economy. Discuss this statement in light of role of Commercial Banks.

1. Discuss importance and functions of Reserve Bank of India.
1. Write short notes on the following:

(a) Four C's of Pricing in Rural Marketing.
(b) Rural Marketing Mix.
(c) Rural Consumer Behaviour.
(d) Base of Rural Market Segmentation.
(e) Olivetti Reversa Lark Read the following:

Compulsory Question (20)

Note: Attempt five questions in all. Question No. 1 is compulsory. Attempt remaining four questions out of remaining eight questions carrying 15 marks each.
5. Define the Sales Promotion. What are the Sales Promotion tools most likely to succeed in Rural markets? Explain with suitable examples.


7. Briefly describe the Rural Marketing Environment. How does the Rural Marketing Environment affect the marketing decisions and opportunities? Explain with examples. 15

8. What do you mean by Pricing Strategy? Discuss various pricing strategies while marketing Rural products. 15

9. Discuss the role of the Government agencies and the NGOs in Indian Rural Marketing. Give suitable examples.

10. What is Personal Salesmanship? Discuss the important traits of Rural Salespersons.

11. Define the Rural Marketing, is the rural market different from the urban market in the current scenario? Comment.
1. Write short notes on the following:

(a) Difference between Balance of Trade and Balance of Payment.

(b) Performa invoice.

(c) Special Economic Zone (SEZ).

Compulsory Question (common to both B.Com. and B.Com. (Hons.))

Note: Attempt five questions in all. Question No. 1 is compulsory. Attempt remaining four questions out of remaining eight questions carrying 15 marks each.

Maximum Marks: 80

Time Allowed: 3 Hours
if $i=14$ then $a$?

3.12

4.12

8.12

9. What is IMF? Indicate the main objectives of IMF.

12. What is WCO? State the main objectives and achievements.

Various issues of Product Life Cycle in International Market.

What is International Product Life Cycle? Explain the

exporters in India.

advised by Government of India for the promotion of

What is Export Promotion? What measures have been

5. Letter of Credit also describes the various forms of Letter

of Credit. What is Letter of Credit who are the parties to the

6. Explain the Procedure to be followed for the Exporting

(INCO TERMS) in Foreign Trade.

15. Explain in detail the major international Commercial

issues.

7. What are the major problems faced by Indian Foreign Trade?

6. Explain the main features of Indian Foreign Trade.

8. How do you think Foreign Trade?

(e) Your Trading House.

Write short notes on the following:

(a) Singly linked list

(b) Double and Circular Queue

1. Attempt the following questions:

Compulsory Question (all four)

5 x 4 = 20

Note: Attempt five questions in all. Question No. 1 is compulsory. Attempt remaining four questions, out of remaining eight questions carrying 10 marks each.
8. Explain Index Segmented Organization with Insertion.

9. Define the File and various types of files.

10. Discuss Insertion and Deletion in Direct File.

(b) Discuss Insertion and Deletion in Indexed File.

4. Explain use of Stack in recursion and quick sort.

10. Explain how to reverse the string in direct file using stack.

10. Discuss the Stack structure, Write algorithms for push and pop with conditions of overflow and underflow.

10. Write DDA Algorithm integer DDA types

(b) Write storage methods used to store 1-D Array using

and Non-linear Data structures

2. (b) Define the Data structure and write note on Linear

(b) Write 4 operations on file

(c) Write Insertion operation in Serial Files System

(c) Name Applications of Stack
FUNDAMENTALS OF DATABASE MANAGEMENT
SYSTEM-I

1. Answer the following short answer type questions:

(a) Discuss the Primary role of Database designer.

(b) Define weak Entity type and Meta data.

2. Write short notes on: SQL DML commands

(a) Explain various DML commands with examples.

(b) What do you mean by SQL? Explain the Data types available in SQL. Also explain how does SQL implement different integrity constraints with example.

3. What is a Relational model? Explain with suitable example. Explain various properties of relational tables.

4. Explain various types of integrity constraints over relations in a Relational Data model.

5. Each course can have any number of students.

Note: Attempt five questions in all. Question No. 1 is compulsory. Attempt remaining four questions out of remaining eight questions carrying 10 marks each.

Time Allowed: 3 Hours

Maximum Marks: 60

Paper-BC 306

FUNDAMENTALS OF DATABASE MANAGEMENT
SYSTEM-I

26066

Total Pages: 5

Roll No.: 20212024

P.T.O.
3. Discuss in detail the three-level architecture of DBMS.

2. (a) What are the advantages of Database system over traditional file processing system?

(b) Explain at least five major objectives of a Database system.

(c) What are the different methods to access SQL plan?

(d) What is the difference between Casual and Naive end-user?

(e) Explain the meaning of full functional dependency with example.

4. What do you mean by Normalization? Explain 1NF, 2NF, 3NF and BCNF with example in detail.

A student can enrol for any number of courses.

(c) Each department can offer any number of courses.

(d) Each department can work in a department.

(e) A College contains many departments.

(f) A teacher can work in only one department.

(g) Each teacher can be taken by only one teacher.

(h) Many teachers can work in a department.

Design an ER Model for a College database with following assumptions:

5. 3NF and BCNF with example in detail.
1. Write short notes on the following up to 10 marks:

(a) Local Authorities Clause in fire insurance.

(b) Excess Insurance and double insurance.

(c) Origin of Fire Insurance.

(d) Principles of Subrogation.

(e) Conditions of fire insurance policies.

(f) Fire insurance Policies of Private sector companies.

2. Describe briefly the following:

(i) Steps in rate fixation in fire insurance.

(ii) Rate fixing committees in fire insurance.

3. What is GIC?

4. What is the role of GIC in the fire insurance market in India? Give an example.

5. What is the difference between GIC and private sector companies in the fire insurance market?

6. What is the role of GIC in the fire insurance market of India? Give an example.

7. What is the role of GIC in the fire insurance market of India? Give an example.

8. What is the role of GIC in the fire insurance market of India? Give an example.

9. Describe briefly the following in reference to fire insurance policy:

(a) Provisional Premium and Refund of Premium.

(b) Stepwise calculation of monthly declarations.

10. Also describe some of the fire protection policies issued by GIC.

Note: Attempt five questions in all. Question No. 1 is compulsory. Attempt remaining four questions out of the remaining questions.
4. What are various risks and hazards covered under Fire Insurance? What are the perils the fire insurance does not cover? 10

3. Describe the following:
(a) Indemnity and Insurance.
(b) Reinstatement Value.
(c) Renewal of fire insurance.
(d) Local Authorities Clause.
(e) Local Insurance.
(c) What are the functions of IRDA Act?

(d) Define the Social Insurance

(e) What is Micro Insurance?

I. Answer the following short questions: 5x4=20

Compulsory Question

Note: Attempt the questions in all Question No. 1 is

Maximum Marks: 60

Paper-BC(Eco)-306

INSURANCE BUSINESS REGULATIONS
26070
BCM/D-22

Roll No. 31024 401
Total Pages: 3
Financial Inclusion

1. Explain the role of IRDA in Insurance Legislation and regulatory process.
2. Explain the provisions of licensing of insurance agencies and development authorities Act, 1999.
3. Explain the duties and powers of insurance regulatory body.

9. What do you mean by insurance commitments? Also explain in detail.

10. Write a detailed note on consumer protection.
Steps involved in Media Planning:

(i) Media Research

(ii) Problems of Reaching Rural Audience in Advertising

(iii) Types of Direct Mail Media

Write the short notes on the following:

Compulsory Question (All attempt)

Read and attempt any four questions from the remaining eight questions. Attempt all questions in all question No. 1 is Note: Time allowed: 3 Hours 
Maximum Marks: 60

Paper: BC (VOC) 305
ADVERTISING MEDIA

BCM/D-22

26071

Roll No.
Total Pages: 3

26071/K/574100

5. What is Media Planning? Also explain the problems of Media Planning.

(b) Press Conference.

4. Write notes on the following:

(1) Expositions and Media advertising tool.

3. What is Media? Give a Comparative analysis of various forms of Media available for Advertiser in India.

2. What do you mean by Social Media? Discuss various merits and limitations of Social Media.

7. Explain the effect of advertising on Production Cost and Distribution Cost.

9. What are the Consideration in Media scheduling? 10

8. Explain different strategies of Media scheduling.

6. Explain the effect of advertising on Production Cost and Distribution Cost.

7. Explain the effect of advertising on Production Cost and Distribution Cost.
I. Compulsory Question

Note: Attempt five questions in all Question No. 1 is compulsory.

Maximum Marks: 80

Time: Three Hours

Paper: BC-501

Cost Accounting

26073  BC/QD-22

Roll No. 9

Total Pages: 9
1. Opening Balance: 500 kg @ Rs. 25.00 per kg

<table>
<thead>
<tr>
<th>Mar. 1</th>
<th>Opening Balance</th>
<th>500 kg @ Rs. 25.00 per kg</th>
</tr>
</thead>
</table>

13. Received from vendors 200 kg @ Rs. 24.50 per kg

<table>
<thead>
<tr>
<th>13</th>
<th>Received from vendors</th>
<th>200 kg @ Rs. 24.50 per kg</th>
</tr>
</thead>
</table>

8. Issued 180 kg

<table>
<thead>
<tr>
<th>8</th>
<th>Issued</th>
<th>180 kg</th>
</tr>
</thead>
</table>

14. Return of surplus from a work order

<table>
<thead>
<tr>
<th>14</th>
<th>Return of surplus from a work order</th>
</tr>
</thead>
</table>

16. Received from vendor 240 kg @ Rs. 24.37 per kg

<table>
<thead>
<tr>
<th>20</th>
<th>Received from vendor</th>
<th>240 kg @ Rs. 24.37 per kg</th>
</tr>
</thead>
</table>

17. 15 kg @ Rs. 24 per kg

<table>
<thead>
<tr>
<th>15</th>
<th>15 kg @ Rs. 24 per kg</th>
</tr>
</thead>
</table>

3. (a) What is meant by material control? Explain objectives of material control.

(b) The following are the particulars of the receipts and issues of material in factory during March 2019:

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>15</td>
<td>Received from vendor</td>
<td>200 kg @ Rs. 24.50 per kg</td>
</tr>
<tr>
<td>20</td>
<td>Received from vendor</td>
<td>240 kg @ Rs. 24.37 per kg</td>
</tr>
<tr>
<td>24</td>
<td>Received from vendor</td>
<td>320 kg @ Rs. 24.31 per kg</td>
</tr>
</tbody>
</table>

20. Return to vendor vendor 50 kg

<table>
<thead>
<tr>
<th>20</th>
<th>Return to vendor</th>
<th>50 kg</th>
</tr>
</thead>
</table>

27. Return of surplus from 12 kg @ Rs. 24.50 per kg

<table>
<thead>
<tr>
<th>27</th>
<th>Return of surplus from</th>
<th>12 kg @ Rs. 24.50 per kg</th>
</tr>
</thead>
</table>

28. Received from the vendor 100 kg @ Rs. 25 per kg

<table>
<thead>
<tr>
<th>28</th>
<th>Received from the vendor</th>
<th>100 kg @ Rs. 25 per kg</th>
</tr>
</thead>
</table>

29. To vendor there was shortage of 5 kg and on 27th March another shortage of 8 kg. Write out the complete Store Ledger Account in respect of the above material using FIFO method.

30. The store verifier of the factory noted that on 15th March 5 kg of material was wasted. Write out the complete Store Ledger Account in respect of the above material using FIFO method.

31. 5-10
4. (a) Explain the causes and accounting treatment of Idle Time.

(b) Discuss Hussey and Rowan Premium Plans with their merits and demerits.

4. (c) Discuss the absorption of overheads by the different methods of absorption of overheads. Explain the different methods of absorption of overheads.

5. What do you understand by Allocation? Explain the different methods of allocation of production costs to cost centres.

6. In respect of a factory in the following figures have been obtained for the year 2021:

- Cost of materials
  - Rs. 6,000,000
- Factory Overheads
  - Rs. 3,000,000
- Administrative Charges
  - Rs. 2,200,000
- Selling Expenses
  - Rs. 3,500,000
- Wages for Labour
  - Rs. 2,350,000
- Profit
  - Rs. 4,200,000
- Materials
  - Rs. 5,000
- Labour
  - Rs. 4,000

A work order has been executed in 2022 and the following expenses have been incurred:

- Wages of Labour
  - Rs. 5,000
- Materials
  - Rs. 4,000
- Factory Overheads
  - Rs. 2,350,000
- Administrative Charges
  - Rs. 2,200,000
- Selling Expenses
  - Rs. 3,500,000
- Cost of the materials
  - Rs. 6,000,000

Gone up by 10% and Selling and Administration charges each have been executed so as to earn the same rate of profit on the selling prices as in 2021. Factory overheads are based on the Direct Wages of Labour.
15

Stock on 31st July 2020 is to be valued at cost shown by

\[ \text{on July 1, per unit } \text{Rs. 19, 22, 27 } \text{Rs. 3,650} \]

Stock : Valuation

<table>
<thead>
<tr>
<th>Units</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>150 units</td>
<td>400</td>
</tr>
<tr>
<td>200 units</td>
<td>300</td>
</tr>
<tr>
<td>199 units</td>
<td>919</td>
</tr>
</tbody>
</table>

Output:

<table>
<thead>
<tr>
<th>Units</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>195 units</td>
<td>3,000</td>
</tr>
</tbody>
</table>

Work Expenses:

<table>
<thead>
<tr>
<th>Units</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,000 units</td>
<td>3,000</td>
</tr>
</tbody>
</table>

Direct Labour:

<table>
<thead>
<tr>
<th>Units</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>8,000 units</td>
<td>6,000</td>
</tr>
</tbody>
</table>

Materials consumed:

<table>
<thead>
<tr>
<th>Units</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>8,000 units</td>
<td>2,000</td>
</tr>
</tbody>
</table>

Process A, Process B, Process C

Other expenses.

Exhausted at a cost of Rs. 6 per unit. Besides this, the following were
2000 units of crude materials were introduced in Process A.

Following figures for the month of July 2020

Process C at Rs. 4 per unit. Provisions for the company given you the
Process A and B are sold at Rs. 1 per unit and that of
The loss of each process has a scrap value. The loss of
The percentage of loss in each case is computed on the

Process A = 22%, Process B = 56%, Process C = 10%

The product of a company passes through three different

7.
Labour and Administration, Selling & Distribution charges

15
9. Explain the concept of Cost Reduction. What are the major

Compute Material variance and establish relationship.

Annual Yield is 115 Kgs

Y = 70 Kgs @ Rs. 8 per Kgs
X = 80 Kgs @ Rs. 45 per Kgs

The actual cost for period is as under:

Standard Yield is 70% of input

Y = 40 Kgs @ Rs. 10 per Kgs
X = 60 Kgs @ Rs. 5 per Kgs

In a factory the standard cost of Chemical Mix is

8.
1. Write notes on the following:
(i) Difference between Watered capital and Over-capitalization.

Compulsory Question

Note: Question No. 1 comprising five questions short answer type carrying four marks each is compulsory. Attempt four questions from the remaining eight questions carrying 15 marks each.

Time: Three Hours

Maximum Marks: 80

Paper: BC-502

Total Pages: 7
2. What is financial planning? What are its features? Discuss the process of estimating long-term financial needs of a company.

3. What is the need of financial forecasting in a company?

4. Write brief notes on the following:
   (i) Debtors
   (ii) Creditors
   (iii) Capitalisation
   (iv) Ploughing Bank of Profits
   (v) Explain the objectives of cash management.

5. The following information has been extracted from the balance sheet of XYZ Ltd as on March 31, 2022:

   - Equity (Rs. 100 each): Rs. 10,00,000
   - Debentures: Rs. 7,00,000
   - Preference Capital: Rs. 8,00,000
   - 13% Debenture: Rs. 15,00,000

   Total: Rs. 40,00,000
1. Define Working capital. Explain the factors affecting the working capital requirement of a business. What are the advantages of adequate working capital?

2. What do you mean by finance function? Enumerate the functions of a Chief Financial Manager and show with the help of suitable example.

3. Explain the Modigliani and Miller approach of capital structure with examples. What are its limitations?

4. The following are the details of the XYZ Company:

- Number of shares: 2,000,000
- Face value of share: Rs. 10
- Current market price: Rs. 30
- Capital structure:
  - 10% Preference Shareholders: 200,000 shares
  - 15% Preference Shareholders: 300,000 shares
  - Equity Shares: 1,500,000
- Interest rate on Preference Shareholders: 10%
- Interest rate on Equity Shareholders: 13%
- Tax rate: 30%
- Cost of capital:
  - Cost of Preference Share: 15% of Rs. 40,000,000 = Rs. 6,000,000
  - Cost of Equity Share: 10% of Rs. 80,000,000 = Rs. 8,000,000
  - Total cost of capital: Rs. 14,000,000

5. The price of a share of XYZ Company is Rs. 30. If you buy 100 shares at this price, what would be your return if:
   (a) The share price drops to Rs. 25
   (b) The share price rises to Rs. 35
   (c) The share price remains at Rs. 30

6. You are required to determine the weighted average cost of capital of the company. It has been paying dividends at an average rate of 20%.

7. (a) Corporate tax rate applicable to the company is 30%.
   (b) The company has a capital structure of Preference Shares and Equity Shares.
   (c) If the tax rate on Preference Shares is 15% and on Equity Shares is 10%, determine the weighted average cost of capital under (a) and (b) if tax Rate is 10%.
   (d) If the company's cost of capital is 12%, and the tax rate is 30%, what is the after-tax cost of capital?
9. A choice is to be made between two projects which require an equal investment of Rs. 2,00,000 each and are expected to generate net cash flow as under:

<table>
<thead>
<tr>
<th>Year</th>
<th>Project X (Rs.)</th>
<th>Project Y (Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>82,000</td>
<td>56,000</td>
</tr>
<tr>
<td>2</td>
<td>39,000</td>
<td>64,000</td>
</tr>
<tr>
<td>3</td>
<td>50,000</td>
<td>50,000</td>
</tr>
<tr>
<td>4</td>
<td>60,000</td>
<td>30,000</td>
</tr>
<tr>
<td>5</td>
<td>44,000</td>
<td>74,000</td>
</tr>
<tr>
<td>6</td>
<td>36,000</td>
<td>50,000</td>
</tr>
</tbody>
</table>

The cost of capital of the company is 10%. Which project should be chosen (a) Payback period method (b) NPV Method (c) Profitability Index Method?

(Discount factor at 10% are 0.909, 0.826, 0.751, 0.683, 0.621, 0.564 for 1 to 6 Years)
Attempt your answers from the remaining questions. Note: Attempt these questions in all. Question No. 1 is compulsory.

I. Compulsory Question (Mandatory, 20)

TIME: Three Hours

PAPER-BC-503
GOODS AND SERVICES TAX
26075
DCMW-22

Roll No. Total Pages: 3
2. What is GST? Explain the features of GST.

3. Discuss various provisions related to the place of supply of goods other than goods imported into or exported from India.

4. What are the various provisions related to the Time of Supply under GST?

5. Explain the various provisions related to the cancellation of registration under GST.

6. Explain the provisions regarding the value of supplies when supplier and recipient of supply are not related to each other.

7. What do you mean by Input Tax Credit? Explain the apportionment of Input Tax Credit.

8. Explain in detail the provisions related to Debit Note and Credit Note in detail.


10. What is compounding of offences? Explain the provisions regarding compounding of offences.
26076

BCO/D-22

INCOME TAX I

Maximum Marks - 80

Time: Three Hours

Paper - BC 504

Compulsory Question

1. Explain the following in brief:

(a) Depreciation

(b) Tax Treatment of House Rent Allowance

(c) Capital Assets

(d) Previous Year

(e) Tax Deduction

Note: Attempt five questions in all. Questions No. 1 is compulsory.

26076
<table>
<thead>
<tr>
<th>No.</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Basic Salary</td>
<td>1,44,000</td>
</tr>
<tr>
<td>2</td>
<td>Dearness Allowance</td>
<td>28,800</td>
</tr>
<tr>
<td>3</td>
<td>Own Contribution to Recognized Provident Fund (Calculated using Basic Salary)</td>
<td>20,160</td>
</tr>
</tbody>
</table>

2. How is the Residence of Assesses determined for income tax purposes? Explain the incidence of residence on tax liability.

3. Write an explanatory note on Exempted Incomes.

4. Mr. Suryaseth is an employee of Indian Firm and furnished the following particulars of his income for the year ended 31st March, 2022:

   - Basic Salary: Rs. 1,44,000
   - Dearness Allowance: Rs. 28,800
   - Own Contribution to Recognized Provident Fund: Rs. 20,160

   Compute the Taxable Salary of Mr. Suryaseth for the Assessment Year 2022-23.

   - Life Insurance Premium of Rs. 12,000 was paid by Mr. Suryaseth's Employer on his Life Insurance.
   - Rs. 4,500 and Rs. 7,000 respectively were paid a rent of Rs. 1,250 per month for which the employer paid.
   - The use of one refrigerator and an air conditioner costing Rs. 8,000 and Rs. 12,000 respectively while their written-down values on 01.04.2017 were Rs. 4,500 and Rs. 7,000 respectively were allowed.

   With Mr. Suryaseth was also provided with rent-free accommodation at Mumbai for which the employer paid a rent of Rs. 1,250 per month. He was allowed to use the use of one refrigerator and an air conditioner costing Rs. 8,000 and Rs. 12,000 respectively while their written-down values on 01.04.2017 were Rs. 4,500 and Rs. 7,000 respectively were allowed.

   He was provided with a small car for which the employer paid all the running and maintenance expenses. The car was used for personal as well as office purposes.

   (v) Employee's Contribution to the said fund: Rs. 20,160

   (vi) Interest on balance in Recognized Provident Fund (Not exceeding the prescribed rate): Rs. 12,100

   (vii) Bonus: Rs. 14,000
2021-22 Rs. 4,000
Year 2020-21 but received during the previous year (ii) Unearned income allowed as deduction in the assessment
previous year
(i) House rent paid for two months during the
Other information as follows:
Previous Year 2021-22
000
10,000
10,000
Previous Year 2020-21
Municipal Taxes Paid at 2% of M.V. 
60,000
Standard Rent
7,000 per month
7,200
7,200

Rs. 

From the following information compute the income

7.

(15)
What are the rules regarding exemption of capital gains?
What do you mean by capital gains in Income Tax?

6.

(15)
Explain in detail the expenses which are allowed in
computing taxable profits of a business.

5.

(15)
(a) Income from Lotus

(b) Tax-Free Non-Government Securities

8. Write long note on the following:

(a) 6,000 words on the subject of "Income Tax for the year 2019-20"

(b) 7,000 words on the subject of "Income Tax for the year 2019-20"

9. In what circumstances is the income of one person treated as the income of another?

(15)
Compulsory Question

1. Answer the following in short:
   (a) Define professional misconduct.
   (b) What do you mean by e-commerce?
   (c) Write a short note on primary vouchers.
   (d) Explain briefly the essential qualities of an audit report.

Note: Attempt five questions in all. Question no. one is compulsory of five short questions carrying four marks each. Attempt four questions from the remaining eight.

Maximum Marks: 80

Time: Three Hours

Paper: BC-505
5. What is meant by the term verification of assets? How does it differ from the term valuation of assets from the point of view of an auditor?

4. What is vouching? Give its objectives. What points should be taken while vouching a cash book?

3. What do you mean by the term internal check? What are the special features of an efficient system of internal check?

2. Define auditing. How does auditing differ from accountancy?

9. Discuss the rights and duties of the auditor of a company.

8. What do you mean by professional ethics for auditors? Discuss the professional ethics under Chartered Accountants Act 1949.

7. What do you mean by Investigation? Distinguish between audit and investigation.

6. Discuss briefly the main provisions of the Indian Companies Act regarding the appointment and removal of an auditor.
2. Which are taken in supply chain management process?

Note: Attempt any four questions (15 marks each)

(a) What is supply chain?
(b) What is channel?
(c) What is logistics?
(d) What is customer service?
(e) What is supply chain?
(f) What is logistics?
(g) What do you mean by the term operations?

I. Compulsory Question (Answer any two) (20 marks)

Time: Three Hours

Maximum Marks: 80

Paper: BC-5060

SUPPLY CHAIN MANAGEMENT

26078

BCG/D-22

ROLL NO. TYPED PAGE: 3
7. Which recent developments do you observe in SCM and abroad? Write with examples.

8. What is the role for SCM for any developing economy like India?

9. What is the role for SCM for any developing economy like India?

10. What is the role for SCM for any developing economy like India?

6. Which important information systems are in prevalence in SCM? Write with latest examples.

5. What is total cost concept in SCM? How SCM strategy is implemented?

4. How SCM works as coordination function? What are constituents of integrated SCM?
(a) Name the six bodies of the Parliament of India.
(b) Write in full the Constitution of India.
(c) Write the full form of the RBI.
(d) Write the full form of the Election Commission.
(e) Write the full form of the RSS.
(f) Write the full form of the Reserve Bank of India.

Note: Attempt five questions in all. Question No. 1 is compulsory.

[Maximum Marks: 80]

Time: Three Hours

Paper-BC-306 (III)

Fundamentals of Stock Market

26080

Total Pages: 3
2. What do you mean by NIM? What are the characteristic of NIM?
3. Explain the meaning of Stock Exchange. Give the listing procedure in detail.
4. Explain the Trading Mechanism of NSE.
5. Explain the SEBI Regulations, 2009 regarding public issue of shares.
6. What are the functions of NSDL? Explain the advantages of NSDL.
7. Write a note on different types of options and highlight the services provided by them to investors.
8. What do you mean by ADRs? State the types and issue mechanism of ADRs.
9. Explain Futures. What are the different types of Futures.
1. Compulsory Question.
(a) Define the term HTML.
(b) Discuss Heading Tags.
(c) Discuss concept of Cookies.
(d) Give merits of Java script in web design.
(e) Discuss Text settings in HTML.

2. Explain the following using HTML:
(a) Different attributes of Background.
(b) Text settings in HTML.

3. What are Data types available in JavaScript?

4. What is the use of Constructor? Discuss Looping Constructor.

Note: Attempt any five questions. Q. No. 1 is compulsory.

Time: Three Hours
Maximum Marks: 60

WEB TECHNOLOGY
Paper: BC-05

Roll No.
Total Pages: 2
5. Discuss operators of JavaScript


7. Explain call(), apply(), and bind() methods.


9. Using HTML Discuss (any two):
   (a) Colors setting.
   (b) Use of Style Sheets.
   (c) Use of Images and their Linking.

10. Which is faster between JavaScript and an ASP script?
1. Compulsory Question

(a) Define the term "System".
(b) Write characteristics of System.
(c) Discuss Economical Feasibility.
(d) Discuss methods to gather Data.
(e) Define Closed and man-made system.

2. Define System Elements and various Types of System.

3. Explain Life cycle involved in System Development.

4. (a) Define what working procedures of System Analyst.
(b) Define the concept technical and social Feasibility.

5. Explain Role of Forms in System and emphasize on Output Form.

Note: Attempt any five questions. Q. No. 1 is compulsory.

Maximun Marks: 60

Time: Three Hours

Paper: BC-506
6. Explain implementation stage and explain parallel and plan.

7. Explain various maintenance methods.

8. Discuss concept of system testing and its importance.

9. Write notes on:

10. Logical and Physical Design.

(a) Security features and its recovery.

(b) The Kamal

10. Discuss尧 (a) the issues with the present system.

(c) Discuss economical feasibility.

(d) Interface with existing systems.
1. Attempt all Questions.

Compulsory Question

I. Attempt Any Four Questions Out Of Remaining Eight Questions

Note: Attempt Five Questions In All. Question No. 1 Is Compulsory.

Maximum Marks: 60

Paper-BC-505
(MPSM)
Management Of Sales Force

BCG/D-22

26906

Total Pages: 2
9. Discuss the methods of salesforce evaluation applied.

8. Discuss Maslow's Need hierarchy theory of motivation in detail.

7. What are the methods of compensation salesforce receive?

6. Discuss methods of salesforce training.

5. What are different methods of salesforce recruitment?

4. Discuss different bases of organization of sales department.

3. What are the different functions of a sales department?

2. Discuss the significance of salesforce management.
SALES PROMOTION AND PUBLIC RELATIONS

26097

Time: Three Hours

Maximum Marks: 60

Note: Attempt five questions in all. Question No. 1 is compulsory.

1. Write short notes on the following:
   - Compulsory Question
   - (a) Trade Oriented Sales Promotion
   - (b) Premium & Free Goods
   - (c) Demonstrations
   - (d) Games of Chance and Skill
   - (e) Lottery

2. (a) Name any three examples of trade fairs
(b) Name any three examples of exhibitions
(c) Name any three examples of demonstrations

(3x5=15)

26097/150MD3/2067/T.O.
1. Discuss various forms of sales promotion and briefly explain their features.

2. Discuss Consumer Oriented and Sales Oriented forms of sales promotion.

3. What are the objectives of Sales Promotion? How is it different from advertising?

4. Discuss various tools of sales promotion and briefly explain their features.

5. How are conferences and conventions effective in promoting sales?

6. Discuss various factors that have led to companies shifting more of their marketing budgets to sales promotion. Discuss pros and cons of spending more on sales promotion.

7. Does a sales promotion program induce buying? Explain your answer in this regard.

8. Write short notes on the following:
   - (a) Trade shows.
   - (b) Couponing.

9. "Sales Promotion is an important tool of promotion mix". Explain.

10. "Sales Promotion is an important tool of promotion mix". Explain.